Introduction

Annually, the U.S. Department of Housing and Urban Development (HUD) holds a national competition for Continuum of Care (CoC) Program funds. This competition brings funds into Snohomish County to provide housing and services to individuals and families who are experiencing homelessness.

The Snohomish County Office of Community and Homeless Services (OCHS), the Collaborative Applicant for the Everett/Snohomish County CoC, is the lead agency responsible for completing and submitting the Consolidated Application for funding on behalf of the CoC. The Consolidated Application consists of a CoC Application, Priority Listing, and Project Applications.

OCHS is soliciting Local Applications for new and renewal CoC projects through a funding notice that was published on June 1, 2018; the funding notice was distributed via email to an extensive distribution list and posted to the County website here. Applicants are required to submit a Local Application by the deadline of June 18, 2018. Renewal and new projects will be reviewed, scored, and ranked according to the process described below.

For the FY2018 competition, new projects may be created through reallocation and/or bonus funding, if made available by HUD. The CoC is soliciting the following types of new projects:
- New Permanent Supportive Housing (PSH) projects where 100 percent of the beds are dedicated to chronic homelessness or PSH projects that meet the requirements of DedicatedPLUS as defined by HUD;
- New Rapid Rehousing (RRH) projects for individuals, including unaccompanied youth, and families who are living in places not meant for human habitation and in emergency shelters, and individuals and families who meet the criteria of paragraph (4) of HUD's definition of homeless;
- New Expansion projects that are an expansion of an existing eligible renewal project that will increase the number of units in the project, or serve additional persons; and
- DV Bonus projects for survivors of domestic violence, dating violence, and stalking for Rapid Rehousing (RRH) projects. Joint Transitional Housing & Permanent Housing Rapid Rehousing (Joint TH-RRH) and Supportive Services Only projects for Coordinated Entry (SSO-CE) applications under the FY2018 CoC Local Competition will not be considered for the Domestic Violence (DV) Bonus.

Process for Reviewing, Ranking, and Selection

It is anticipated that the FY2018 CoC Program NOFA will instruct Continuums to rank projects into two (2) tiers. In last year's competition, HUD conditionally selected projects in Tier 1 from the highest scoring CoC to the lowest scoring CoC, provided that project applications passed both eligibility and threshold review. HUD then awarded projects in Tier 2 based on points received using a 100 point scale; points were awarded based upon the CoC Application score, CoC project ranking, project type, and commitment to policy priorities.

For the FY2018 CoC local competition, OCHS developed Scoring Instructions to measure project performance and capacity using objective scoring criteria, including the HEARTH Performance Measures. The CoC Application Oversight Committee (AOC) was designated by the Partnership to End Homelessness (PEH) CoC Board to review and approve the FY2018 CoC project review process. The AOC approved the Scoring Instructions and Review, Ranking, and Selection Policies on Thursday, May 24, 2018. The Project Review Committee (PRC), an independent body, is responsible for reviewing project scores and ranking projects according to the AOC-approved Scoring Instructions and Review, Ranking, and Selection Policies.

The PRC will rank projects and make recommendations to the AOC, which has the authority to approve or reject these recommendations.

Ranking Policies
These Ranking Policies are consistent with HUD's policy priorities and aligns with local priorities and needs:

1. HUD's policy priorities:
   a. Ending homelessness for all persons
   b. Create a systemic response to end homelessness
   c. Strategically allocate and use resources
   d. Use a housing first approach
2. HMIS and Coordinated Entry projects will be listed first in Tier 1 because they are required elements of our CoC system.
3. Renewal projects will be ranked in Tier 1 unless there are justifications for ranking the project lower, such as poor performance or a failure to meet HUD priorities or local needs.
4. Renewal projects will be given preference over new projects, unless the PRC determines the project meets both HUD priorities and local needs by improving the CoC's outcomes and reducing homelessness more effectively than a renewal project(s).
5. In the event that two (2) or more projects of the same type receive the same project score, the following tie-breaking criteria will be applied to aid in the ranking of projects when no other distinguishing data and/or information is available.

   a) The projects in question will be re-scored using the applicable scoring criteria, but for the most recent 12-month period for which data is available.

      Example: If the initial data examined was for the period May 1, 2017 to April 30, 2018 (per the Rating Criteria), the projects will be re-scored using the most recent 12-month period for which data is available. If today's date is July 27, 2018, the period examined will be July 1, 2017 to June 30, 2018.

   In the event that the criterion above fails to break the tie, the following tie-breaking criteria will be applied.
   b) The projects in question will be ranked according to the initial score received for Housing Outcomes.

   In the event that the criteria above fail to break the tie, the following tie-breaking criterion will be applied.
   c) The projects in question will be ranked according to the initial score received for Total Income.

Process for Reallocating
HUD encourages CoCs to strategically allocate resources using cost, performance, and outcome data to improve how resources are utilized to end homelessness; this strategic allocation of resources may include the reallocation of resources whenever doing so will better help to end homelessness.

POLICIES FOR REALLOCATION
Although HUD has not released the FY2018 CoC Program NOFA, it is anticipated that it will allow new projects to be created through reallocation. This would allow CoC's to reallocate part or all of a renewal project's funding in order to create one or more new projects that meet both HUD priorities and local

needs by improving the CoC's outcomes and reducing homelessness more effectively than the reallocated renewal project.

The reallocation of funds and/or project(s) may occur in the following circumstances:
- The applicant makes the determination to not submit an application for a renewal project;
- Due to poor performance or other justifications based on a failure to meet HUD priorities or local needs:
  - o The PRC recommends that a renewal project is not submitted to HUD in the annual competition, and/or
  - o The PRC recommends that a renewal project is submitted to HUD in the annual competition, but at a reduced funding request.

PROCESS FOR REALLOCATION
The PRC, using AOC-approved Rating Criteria and Review, Ranking, and Selection Policies, reviews and ranks projects and makes recommendations for reallocation. All recommendations by the PRC must be ratified by the AOC.

NOTIFICATION TO APPLICANT OF REALLOCATED PROJECT
The applicant of a project recommended for reallocation is notified, in writing, via email and letter. Notification must occur within the timeframe established by HUD, and no later than fifteen (15) days before the CoC Consolidation Application submission deadline to HUD.

For the FY2018 Continuum of Care (CoC) Program Competition, the Project Review Committee (PRC) ranked projects, and on July 10, 2018, made the following recommendations to the Application Oversight Committee (AOC).

Rank	Agency Name	Project Name	Project Type	Amount
Tier 1			
1	Sno. Cty.	HMIS Lead	HMIS - Renewal	$212,216
2	Sno. Cty.	Coordinated Entry	CE - Renewal	$136,855
3	CCS	Everett Safe Streets Initiative	PSH - Renewal	$439,072
4	CCS	Meadowdale	PSH - Renewal	$188,013
5	CCS	Veterans Permanent Housing	PSH - Renewal	$101,448
6	CCS	Home Connection	PSH - Renewal	$443,804
7	AHA	Monte Cristo	PSH - Renewal	$62,734
8	HH	Beachwood North	PSH - Renewal	$33,249
9	CCS	Homeless Families, Home at Last	PSH - Renewal	$208,759
10	DVS	Domestic Violence Rapid Rehousing	RRH - Renewal	$141,967
11	HH	Housing Hope Village	PSH - Renewal	$134,623
12	CCS	Journey Home	PSH - Renewal	$327,701
13	YWCA	Shelter Plus Care	PSH - Renewal	$3,993,122
14	YWCA	Pathways Home (PSH)	PSH - Renewal	$217,946
15	Cocoon	Homeless Youth Rapid Rehousing	RRH - Renewal	$104,989
16	YWCA	Long Term Leasing for the Chronically Homeless Disabled	PSH - Renewal	$295,320
17	YWCA	Long Term Leasing for the Disabled	PSH - Renewal	$261,539
18	CCS	The Road Home	PSH - Renewal	$50,953
			TIER 1 SUBTOTAL	$7,354,310
Tier 2			
18	CCS	*The Road Home	PSH - Renewal	$244,127
19	Interfaith	Rapid Rehousing	RRH - New	$225,297
			TIER 2 SUBTOTAL	$469,424
Bonus and DV Bonus			
19	Interfaith	*Rapid Rehousing	RRH - New	$18,530
20	DVS	Domestic Violence Rapid Rehousing Expansion	RRH - New	$249,465
21	YWCA	Pathways Home (RRH)	RRH - Renewal	$225,297
22	YWCA	Pathways Home (RRH) Expansion	RRH - New	$225,297
			BONUS SUBTOTAL	$718,889
			TOTAL	$8,542,623

(*Same project as above, but budget amount falls into next Tier)

Key			
AHA	Archdiocesan Housing Authority	**HH**	Housing Hope
CCS	Catholic Community Services of Western Washington	**Interfaith**	Interfaith Association of NW Washington
Cocoon	Cocoon House	**PSH**	Permanent Supportive Housing -- long term (non-time-limited) rental assistance with supportive services for chronically homeless disabled persons
DVS	Domestic Violence Services Snohomish County	**RRH**	Rapid Re-housing -- short- to medium-term rental assistance with supportive services to quickly re-house homeless persons
HMIS	Homeless Management Information System	**YWCA**	YWCA of Seattle, King, Snohomish County

On July 10, 2018, the PRC recommended ranking the renewal projects over the new projects unless there was a justification to rank them differently, per the AOC's approved ranking policies. Within each category, the PRC then recommended ranking projects according to the percentage of points received using the local scoring criteria.

The PRC recommended ranking the following projects out of rank order:
- o **Interfaith Rapid Rehousing**: The PRC reviewed this new rapid rehousing project and considered that it was beneficial to the community for a new agency and project to bring new ideas to the rapid rehousing model. The PRC recommended ranking this project higher than YWCA Pathways Home (RRH), and YWCA Pathways Home Expansion also due to its score being far higher than current rapid rehousing programs.
- o The PRC reviewed the **YWCA Pathways Home (RRH)** and the **YWCA Pathways Home (RRH) Expansion** projects and recommended ranking both of them lower due to the lower overall scoring of the projects and the presence of higher scoring projects that offered the community rapid rehousing programs.

Ratification of Ranking Recommendations

The CoC Application Oversight Committee (AOC) has the authority to approve or reject the Project Review Committee (PRC)'s recommendations for project ranking. The AOC was provided a written summary of the PRC rating and ranking process and recommendations on Thursday, August 23, 2018. The AOC met in-person and via conference call on Friday, August 24, 2018, to review the PRC's process for reviewing and ranking projects, and the PRC's recommendations for project applications to be submitted to HUD. The AOC decided unanimously to approve the PRC's recommendations for submission to HUD.

Motion for the CoC Application Oversight Committee

Whereas, the Partnership to End Homelessness Board designated the Project Review Committee to review and approve the Fiscal Year (FY) 2018 project applications and put forth a recommendation for project ranking; and

Whereas, the Partnership to End Homelessness Board designated the CoC Application Oversight Committee to review and approve the Project Review Committee's recommendations; and
Whereas, the Project Review Committee convened and made such recommendations on July 10, 2018; and

Now on Motion, the Project Review Committee requests that the CoC Application Oversight Committee members ratify the recommended project ranking to be submitted in the FY2018 Continuum of Care Program competition by the Collaborative Applicant, Snohomish County, to the U.S. Department of Housing and Urban Development.

The motion passes:
Accept: 4
Decline: 0
Abstentions: 0
Date: August 24, 2018
Non-Voting Staff: Debbi Trosvig, Jaimee English, and Sam Scoville

Thank you to the CoC Application Oversight Committee and Project Review Committee for their time and commitment to this process.

CoC Application Oversight Committee	Project Review Committee
Becky Ableman McCrary	Teri Reade
Janinna Attick	Pam Hurst
Benjamin Haslam	Diane Claussen
Emily Harris-Shears	John Forsyth
John Hull	Anakalia Tornga
Elizabeth Gordon	Robert Dingethal

Introduction

Annually, the U.S. Department of Housing and Urban Development (HUD) holds a national competition for Continuum of Care (CoC) Program funds. This competition brings funds into Snohomish County to provide housing and services to individuals and families who are experiencing homelessness.

These Scoring Instructions have been developed to measure project performance and capacity using objective scoring criteria, including the HEARTH Performance Measures. These Instructions detail how Snohomish County Office of Community and Homeless Services (OCHS) staff and the Project Review Committee (PRC), an independent body, will evaluate projects applications. This method of project evaluation has been reviewed and approved by the CoC Application Oversight Committee, a committee of the Partnership to End Homelessness (PEH) CoC Board.

Project scores will be used to review projects that are submitted to HUD in the FY2018 CoC competition. However, in order to best serve our community by providing effective projects and capturing the maximum funds available, projects will be ranked according to HUD's priorities as established in the FY2018 Notice of Funding Availability (NOFA), as well as according to local priorities and need. Consistent with the FY2017 CoC NOFA, projects submitted by victim service providers will be evaluated in a manner that takes into consideration the unique circumstances of victim service providers and the population they serve.

OCHS will generate the data needed for scoring through CSV export of enrollment level data from the Homeless Management Information System (HMIS) that is processed via sql server and analyzed by the HMIS Data & Program Analysts. Additionally, OCHS staff will compile information from sources such as fiscal records and applicable communications. The source of the data reviewed is specified for each criteria.

 THRESHOLD CRITERIA

Project applications will be reviewed to determine whether they meet eligibility thresholds; projects that do not meet the threshold criteria will not be scored. Applications will be rejected and not considered for review for any of the following reasons: (1) application materials are not received by the deadline, (2) the application is not consistent with the Plan to End Homelessness and the Consolidated Plan, (3) the agency has outstanding County or HUD monitoring, or OIG Audit finding(s) that are overdue or unsatisfactory, (4) the project does not comply with the requirements of the CoC interim rule (24 CFR part 578), including requirements to participate in the Coordinated Entry (CE) System and the Snohomish County HMIS.

THRESHOLD CRITERIA (ALL PROJECTS)	Pass/Fail
Application materials were received by the deadline.	
Project is consistent with the Homeless Prevention and Response System Strategic Plan and the Consolidated Plan.	
No outstanding County or HUD monitoring and/or OIG Audit findings where the response is overdue or unsatisfactory.	
Project complies with the requirements of the CoC interim rule (24 CFR part 578), including, but not limited to: - The project fills (or will fill) all vacancies exclusively from the Investing in Futures (IIF) coordinated entry system. (Referrals are made based on local priorities and preferences (which consider length of time homeless, the vulnerabilities of participants and/or severity of service needs) for the project type.) - The project participates (or will participate) in the Snohomish County HMIS	

EVALUATION METHOD

Project applications will be categorized as one of the following: Standard Renewal, First Time Renewal, New

Project applications will be categorized as one of the following: Standard Renewal, First Time Renewal, New Expansion, or New. All project applications will be evaluated and scored using the criteria in these Instructions; however, the PRC, in ranking projects, will consider the priorities and information contained in the FY2018 NOFA. Projects will be scored according to the *percentage* of points received.

Standard Renewals: Standard Renewals are renewing projects that have operated for a full 12-month period. These projects will be evaluated using project performance data from HMIS and other objective data gathered from HMIS and other sources, such as invoices and monitoring.

First Time Renewals: First Time Renewals are renewing projects that have not yet begun operating or have begun operating but have not yet completed a full 12-month period. These projects will be evaluated using the information provided in their FY2018 Local Application, project performance data from HMIS and other sources, such as invoices. Note: *For the FY2018 CoC competition, there is only one First Time Renewal project and it does not have an executed grant agreement as of the publishing of this Local Application. Since it has not yet begun operating there is no HMIS or fiscal data for this project, therefore, it will be evaluated using HUD's scoring criteria, guidance, and priorities from past NOFAs.*

New Expansion Projects: New Expansion Projects are projects that are an expansion of an existing eligible renewal project. These projects must increase the number of units in the project, or serve additional persons. These projects will be evaluated using project performance data from HMIS and other objective data gathered from HMIS and other sources, such as invoices and monitoring.

New Projects: New Projects are projects that have never been awarded CoC Program funds. These projects will be evaluated and scored using HUD's scoring criteria, guidance, and priorities from past NOFAs, as well as HMIS data for data timeliness if applicable.

Optional Narrative for projects submitted by victim service provider: Given the unique circimstance of victim service providers and the population they serve, the Optional Narrative provides an agency an opportuntiy to earn back points in the same category in which the points were lost. If full points were received, additional points (beyond the maximum indicated) will not be awarded if a narrative is provided.

Standard Renewals	Max. Pts
Project Performance Points:	36
Data Points:	17
Project Effectiveness Points (PSH/RRH):	20/18
Other Points:	11
Standard Renewal Points (PSH/RRH)*:	84/82

First Time Renewals	Max. Pts
Projected Project Performance Points:	10
Data Points:	7
Project Effectiveness Points:	16
Other Points:	11
Projected Milestones Points:	6
Agency Capacity & Experience Points:	26
First Time Renewal Points*:	76

New Expansion Projects	Max. Pts

Project Performance Points:	36
Data Points:	17
Project Effectiveness Points (PSH/RRH):	20/18
Other Points:	11
New Expansion Points (PSH/RRH)*:	84/82

New Projects	Max. Pts
Projected Project Performance Points:	10
Data Points:	7
Project Effectiveness Points:	16
Other Points:	11
Projected Milestones Points:	6
Agency Capacity & Experience Points:	26
New Project Points*:	76

*Projects will be scored according to the *percentage* of points received.

Standard Renewal

PROJECT PERFORMANCE			
Housing Outcomes	Source	*Maximum Points:*	*8*
RRH: % of participants who exited to PH	7/1/16-12/31/17 HMIS	≥80%	6
		75% to 79.99%	5
		70% to 74.99%	3
		65% to 69.99%	1
		≤64.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who exited to PH	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who were placed in PH within **30 days** of entry into project	7/1/16-12/31/17 HMIS	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who were placed in PH within 30 days of entry into project	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who maintained or exited to PH	7/1/16-12/31/17 HMIS	≥90%	8
		85% to 89.99%	6
		80% to 84.99%	4
		75% to 79.99%	2
		≤74.99%	0
Total Income (including Mainstream Benefits)	Source	*Maximum Points:*	*8*
RRH: % of persons age 18 and older who *increased* their total income (from all sources) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS	≥80%	8
		70% to 79.99%	6
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who increased their total income (from all sources) as of the end of the operating year or program exit	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who *increased* their total income (from all sources) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS	≥80%	8
		70% to 79.99%	6
		≤69.99%	0
Earned Income	Source	*Maximum Points:*	*4*
RRH: % of persons age 18 through 61 who *increased* their earned income (i.e., employment income) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS	≥70%	4
		62% to 69.99%	2
		≤61.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who increased their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who *increased* their earned income (i.e., employment income) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS	≥20%	4
		12% to 19.99%	2
		≤11.99%	0
Utilization Rate	Source	*Maximum Points:*	*6*
Average % unit utilization rate (last Wednesday in January, April, July, and October)	7/1/16-12/31/17 HMIS	≥95%	6
		90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0

Expenditures			*Maximum Points:*	**10**
Total % spend down (unspent funds are recaptured by HUD)	FY2015 Fiscal		≥95%	6
			90% to 94.99%	5
			85% to 89.99%	3
			80% to 84.99%	1
			≤79.99%	0
Total % on track to spend down (based on average monthly expenditures through April 30, 2018)	FY2016 Fiscal		≥95%	4
			90% to 94.99%	3
			85% to 89.99%	2
			≤84.99%	1
			≤79.99%	0

DATA				
Timeliness	**Source**		*Maximum Points:*	**6**
Project-Level: average # of days between enrollment and record entry	7/1/16-12/31/17 HMIS		≤5	1.5
			6 to 10	1
			11-15	0.5
Project-Level: average # of days between exit and record exit	7/1/16-12/31/17 HMIS		≤5	1.5
			6 to 10	1
			11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/16-12/31/17 HMIS		≤5	1.5
			6 to 10	1
			11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/16-12/31/17 HMIS		≤5	1.5
			6 to 10	1
			11-15	0.5
Completeness	**Source**		*Maximum Points:*	**7**
Missing responses for Universal Data Elements *Note: DV projects are scored only on applicable data points (excluding personal identifying information)				
Personally Identifiable Information	7/1/16-12/31/17 HMIS		<5%	3
			5-10%	2
			10.1-15%	1
Veteran Status	7/1/16-12/31/17 HMIS		<5%	0.5
Relationship to HH			<5%	0.5
Disabling Condition			<5%	0.5
Destination			<5%	0.5
Income and Sources at Entry			<5%	0.5
Income and Sources Annual			<5%	0.5
Income and Sources at Exit			<5%	0.5
Chronic Homelessness			<5%	0.5
Responsiveness & Accuracy	**Source**		*Maximum Points:*	**4**
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/16-12/31/17 HMIS			2
Agency data entry is accurate and does not require corrections				2

PROJECT EFFECTIVENESS				
Low-Barrier and Housing First	**Source**		*Maximum Points:*	**10**
- Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated restrictions - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)	FY2018 Local App			5

The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons:
 	
   - Failure to participate in supportive services
   - Failure to make progress on a service plan
   - Loss of income or failure to improve income
   - Being a victim of domestic violence
   - Any other activity not covered in a lease agreement
	FY2018 Local App		5

Coordinated Entry Participation		*0*	*4*
Total % participants who entered during the period had a previous enrollment in Coordinated Entry (IIF Housing) or had an approved transfer	7/1/16-12/31/17 HMIS	100%	4
		≤99%	0
Cost Effectiveness	**Source**	*Maximum Points:*	*2*
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2018 Local App, FY2017 GIW & FY2017 CoC App		2
Project Type	**Source**	*Maximum Points:*	*2*
Project type results in rapid placement into permanent housing.	FY2018 Local App	PSH, RRH	2
		TH	0
Budget	**Source**	*Maximum Points:*	*2*
% Supportive Services Costs Requested in **FY2018**	FY2018 Local App	≤20%	2
		21% to 35%	1
		≥36%	0
OTHER			
Invoices	**Source**	*Maximum Points:*	*4*
Snohomish County Subrecipient: monthly submission of cost reimbursement invoices	FY2015 & 2016 Fiscal		4
Chronically Homeless Dedicated Beds	**Source**	*Maximum Points:*	*2*
PSH: % of Beds that are dedicated to chronically homeless in **FY2018**.	FY2018 Local App	100%	2
		≤99%	0
Specific Population Focus	**Source**	*Maximum Points:*	*5*
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: - **Chronically homeless individuals and/or families**, - **Veterans**, - **Families with children**, - **Youth (under age 25)**, and/or - **Victims of domestic violence.**	FY2018 Local App	Yes	5
		No	0

If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.

Project Performance Points:	*36*
Data Points:	*17*
Project Effectiveness Points (PSH/RRH):	*20/18*
Other Points:	*11*
Standard Renewal Points (PSH/RRH):	*84/82*

First Time Renewal

PROJECTED PROJECT PERFORMANCE			
Housing Outcomes	Source	*Maximum Points:*	*4*
RRH: % of participants who will exit to PH	FY2017 Local App	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who will exit to PH	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will be placed in PH within **30 days** of entry into project	FY2017 Local App	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
RRH operated by victim servcie providers: Optional narrative for % of participants who will be placed in PH within **30 days** of entry into project	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who will maintain or exit to PH	FY2017 Local App	≥90%	4
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
Total Income (including Mainstream Benefits)	Source	*Maximum Points:*	*4*
RRH: % of persons age 18 and older who *will increase* their total income (from all sources) as of the end of the operating year or program exit	FY2017 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who *will increase* their total income (from all sources) as of the end of the operating year or program exit	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2017 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
Earned Income	Source	*Maximum Points:*	*2*
RRH: % of persons age 18 through 61 who will *increase* their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2017 Local App	≥70%	2
		62% to 69.99%	1
		≤61.99%	0
RRH operated by victim service provider: Optional narrative for % of persons age 18 through 61 who will *increase* their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2017 Local App	≥20%	2
		12% to 19.99%	1
		≤11.99%	0
DATA			
Timeliness	Source	*Maximum Points:*	*3*
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Responsiveness & Accuracy	Source	*Maximum Points:*	*4*
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/16-12/31/17 HMIS		2
Agency data entry is accurate and does not require corrections			2
PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	*Maximum Points:*	*10*
The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria:			5

- Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated restrictions - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)	FY2018 Local App		
The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons: - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement	FY2018 Local App		5

Cost Effectiveness	Source	*Maximum Points:*	*2*
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2018 Local App, FY2017 GIW & FY2017 CoC App		2

Project Type	Source	*Maximum Points:*	*2*
Project type results in rapid placement into permanent housing.	FY2018 Local App	PSH, RRH	2
		TH	0

Budget	Source	*Maximum Points:*	*2*
% Supportive Services Costs Requested in **FY2018**	FY2018 Local App	≤20%	2
		21% to 35%	1
		≥36%	0

OTHER			

Mainstream Services	Source	*Maximum Points:*	*6*
Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs	FY2017 Local App		2
Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits	FY2017 Local App		2
Project will follow-up with participants at least annually to ensure mainstream benefits are received and renewed	FY2017 Local App		2

Specific Population Focus	Source	*Maximum Points:*	*5*
Project will have special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: - **Chronically homeless individuals and/or families**, - **Veterans**, - **Families with children**, - **Youth (under age 25)**, and/or - **Victims of domestic violence.**	FY2018 Local App	Yes	5
		No	0

PROJECTED MILESTONES			

Capital Projects	Source	*Maximum Points:*	*6*
Completion of Acquisition/Rehabilitation/New Construction: Months from grant execution to complete acquisition/rehabilitation/new construction	FY2018 Local App	≤12	2
		13-18	1
		≥19	0
First Participant Housed: Days from completion of acquisition/rehabilitation/new construction to house first participant	FY2018 Local App	≤30	2
		≥61	0
Facility Near 100% Occupied: Days from completion of acquisition/rehabilitation/new construction for facility to be near 100% occupied	FY2018 Local App	<90	2
		91 to 120	1
		≥121	0
Non-Capital Projects	Source		*6*
First Participant Housed: Days from grant execution to house first participant	FY2018 Local	≤30	4

			31-60	2
	FY2018 Local App		≥61	0
Project at Capacity: Days from grant execution for project to be at capacity	FY2018 Local App		<90	2
			91 to 120	1
			≥121	0
AGENCY CAPACITY & EXPERIENCE				
Federal Funds	Source	*Maximum Points:*		*2*
Currently operating ≥1 other federally funded projects	FY2017 Local App			2
Financial Management Capacity	Source	*Maximum Points:*		*2*
Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement	FY2017 Local App			2
Homeless Documentation	Source	*Maximum Points:*		*4*
Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule	FY2017 Local App		≥3	2
			1 to 2	1
			<1	0
Currently operating ≥1 project serving homeless households	FY2017 Local App			2
PSH Chronic Homeless Documentation	Source	*Maximum Points:*		*4*
Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3*	FY2017 Local App		≥2	2
			1	1
In accordance with the applicable definition in effect at the time			<1	0
Currently operating ≥1 project serving chronically homeless households	FY2017 Local App			2
RRH: Agency Experience Operating RRH	Source	*Maximum Points:*		*4*
Agency's years of experience with operating a RRH project	FY2017 Local App		≥2	2
			1	1
			<1	0
Currently operating ≥1 rapid rehousing project	FY2017 Local App			2
Low-Barrier and Housing First Experience	Source	*Maximum Points:*		*4*
Agency has experience successfully implementing ≥1 project using a low-barrier approach	FY2017 Local App			2
Agency has experience successfully implementing ≥1 project using a housing first approach	FY2017 Local App			2
Mainstream Services	Source	*Maximum Points:*		*2*
Agency has experience connecting participants to mainstream service systems	FY2017 Local App			2
Culturally Competent Services	Source	*Maximum Points:*		*4*
Agency conducts/provides cultural competency training for all staff at least every three (3) years	FY2017 Local App			1
Agency evaluates and modifies the way in which its services are accessible (language, location, delivery style) to populations whose modes of engagement are different than the majority population	FY2017 Local App			1
Agency identifies specific culturally-based needs of populations and modifies the services delivered in order to meet those needs, including acquiring and institutionalizing cultural knowledge	FY2017 Local App			1
Agency periodically conducts a self-assessment and reviews its cultural competency, including obtaining input from client and non-client culturally diverse populations and key stakeholders	FY2017 Local App			1
Community Involvement	Source	*Maximum Points:*		*4*
Agency participation in local committees/consortiums	FY2018 Local App		≥5	2
			2 to 4	1
			≤1	0
Agency Lead Role in ≥1 local committee/consortium	FY2018 Local App			2

Projected Project Performance Points:	*10*
Data Points:	*7*
Project Effectiveness Points:	*16*
Other Points:	*11*
Projected Milestones Points:	*6*
Agency Capacity & Experience Points:	*26*
First Time Renewal Project Points:	*76*

New Expansion

ADDITIONAL THRESHOLD CRITERIA FOR NEW EXPANSION PROJECTS

Local Applications for new projects will be reviewed only for (A) new Permanent Supportive Housing dedicated to serving chronically homeless , (B) new Permanent Supportive Housing that meets the requirements of DedicatedPLUS, or (C) new Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.

In addition, for new expansion projects, the project must demonstrate that it is not replacing other funding sources and that it will increase the number of units in the project, or serve additional persons.

ADDITIONAL THRESHOLD CRITERIA (NEW EXPANSION PROJECTS)	Pass/Fail
The project is Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.	
The project not replacing other funding sources and it will increase the number of units in the project, or serve additional persons.	

PROJECT PERFORMANCE				
Housing Outcomes	**Source**	**Maximum Points:**		**8**
RRH: % of participants who exited to PH	7/1/16-12/31/17 HMIS		≥80%	6
			75% to 79.99%	5
			70% to 74.99%	3
			65% to 69.99%	1
			≤64.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who exited to PH	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)		
RRH: % of participants who were placed in PH within **30 days** of entry into project	7/1/16-12/31/17 HMIS		≥75%	2
			60% to 74.99%	1
			≤59.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who were placed in PH within **30 days** of entry into project	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)		
PSH: % of participants who maintained or exited to PH	7/1/16-12/31/17 HMIS		≥90%	8
			85% to 89.99%	6
			80% to 84.99%	4
			75% to 79.99%	2
			≤74.99%	0
Total Income (including Mainstream Benefits)	**Source**	**Maximum Points:**		**8**
RRH: % of persons age 18 and older who *increased* their total income (from all sources) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS		≥80%	8
			70% to 79.99%	6
			≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who *increased* their total income (from all sources) as of the end of the operating year or program exit	FY2018 Local App			
PSH: % of persons age 18 and older who *increased* their total income (from all sources) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS		≥80%	8
			70% to 79.99%	6
			≤69.99%	0
Earned Income	**Source**	**Maximum Points:**		**4**
RRH: % of persons age 18 through 61 who *increased* their earned income (i.e., employment income) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS		≥70%	4
			62% to 69.99%	2
			≤61.99%	0
RRH operated by victim service providers: Optional narrative for % of persons	FY2018 Local			

age 18 through 61 who *increased* their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2018 Local App		
PSH: % of persons age 18 through 61 who *increased* their earned income (i.e., employment income) as of the end of the operating year or program exit	7/1/16-12/31/17 HMIS	≥20%	4
		12% to 19.99%	2
		≤11.99%	0
Utilization Rate	**Source**	***Maximum Points:***	***6***
Average % unit utilization rate (last Wednesday in January, April, July, and October)	7/1/16-12/31/17 HMIS	≥95%	6
		90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0
Expenditures		***Maximum Points:***	***10***
Total % spend down (unspent funds are recaptured by HUD)	FY2015 Fiscal	≥95%	6
		90% to 94.99%	5
		85% to 89.99%	3
		80% to 84.99%	1
		≤79.99%	0
Total % on track to spend down (based on average monthly expenditures through April 30, 2018)	FY2016 Fiscal	≥95%	4
		90% to 94.99%	3
		85% to 89.99%	2
		≤84.99%	1
		≤79.99%	0
DATA			
Timeliness	**Source**	***Maximum Points:***	***6***
Project-Level: average # of days between enrollment and record entry	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Project-Level: average # of days between exit and record exit	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Completeness	**Source**	***Maximum Points:***	***7***
Missing responses for Universal Data Elements *Note: DV projects are scored only on applicable data points (excluding personal identifying information)			
Personally Identifiable Information	7/1/16-12/31/17 HMIS	<5%	3
		5-10%	2
		10.1-15%	1
Veteran Status	7/1/16-12/31/17 HMIS	<5%	0.5
Relationship to HH		<5%	0.5
Disabling Condition		<5%	0.5
Destination		<5%	0.5
Income and Sources at Entry		<5%	0.5
Income and Sources Annual		<5%	0.5
Income and Sources at Exit		<5%	0.5
Chronic Homelessness		<5%	0.5
Responsiveness & Accuracy	**Source**	***Maximum Points:***	***4***
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/16-12/31/17 HMIS		2
Agency data entry is accurate and does not require corrections			2

PROJECT EFFECTIVENESS			
Low-Barrier and Housing First	Source	*Maximum Points:*	*10*
The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria: - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated restrictions - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)	FY2018 Local App		5
The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons: - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement	FY2018 Local App		5
Coordinated Entry Participation		*Maximum Points:*	*4*
Total % participants who entered during the period had a previous enrollment in Coordinated Entry (IIF Housing) or had an approved transfer	7/1/16-12/31/17 HMIS	100%	4
		≤99%	0
Cost Effectiveness	Source	*Maximum Points:*	*2*
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2018 Local App		2
Project Type	Source	*Maximum Points:*	*2*
Project type results in rapid placement into permanent housing.	FY2018 Local App	PSH, RRH	2
		TH	0
Budget	Source	*Maximum Points:*	*2*
% Supportive Services Costs Requested in **FY2018**	FY2018 Local App	≤20%	2
		21% to 35%	1
		≥36%	0
OTHER			
Invoices	Source	*Maximum Points:*	*4*
Snohomish County Subrecipient: monthly submission of cost reimbursement invoices	FY2015 & 2016 Fiscal		4
Chronically Homeless Dedicated Beds	Source	*Maximum Points:*	*2*
PSH: % of Beds that are dedicated to chronically homeless in **FY2018**.	FY2018 Local App	100%	2
		≤99%	0
Specific Population Focus	Source	*Maximum Points:*	*5*
Project has existing special capacity (in its facilities, program designs, tools, outreach or methodologies) to serve one (1) or more of the following subpopulations: - **Chronically homeless individuals and/or families**, - **Veterans**, - **Families with children**, - **Youth (under age 25)**, and/or - **Victims of domestic violence.**	FY2018 Local App	Yes	5
		No	0

If a project has insufficient data to score a criterion, the project will receive the averaged points for that criterion.

Project Performance Points:	*36*
Data Points:	*17*
Project Effectiveness Points (PSH/RRH):	*20/18*
Other Points:	*11*
New Expansion Project Points (PSH/RRH):	*84/82*

New Project

ADDITIONAL THRESHOLD CRITERIA FOR NEW PROJECTS

Local Applications for new projects will be reviewed only for (A) new Permanent Supportive Housing dedicated to serving chronically homeless , (B) new Permanent Supportive Housing that meets the requirements of DedicatedPLUS, or (C) new Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.

ADDITIONAL THRESHOLD CRITERIA (NEW PROJECTS)	Pass/Fail
The project is Permanent Supportive Housing dedicated to serving chronically homeless or DedicatedPLUS, or Rapid Rehousing dedicated to homeless households coming directly from the streets or shelter, or households meeting the criteria of paragraph (4) of HUD's definition of homeless.	

PROJECTED PROJECT PERFORMANCE			
Housing Outcomes	**Source**	*Maximum Points:*	*4*
RRH: % of participants who will exit to PH	FY2018 Local App	≥80%	2
		70% to 79.99%	1
		≤69.99%	0
RRH operated by victim service provider: Optional narrative for % of participants who will exit to PH	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
RRH: % of participants who will be placed in PH within **30 days** of entry into project	FY2018 Local App	≥75%	2
		60% to 74.99%	1
		≤59.99%	0
RRH operated by victim service providers: Optional narrative for % of participants who will be placed in PH within **30 days** of entry into project	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of participants who will maintain or exit to PH	FY2018 Local Appp	≥90%	4
		85% to 89.99%	2
		80% to 84.99%	1
		≤79.99%	0
Total Income (including Mainstream Benefits)	**Source**	*Maximum Points:*	*4*
RRH: % of persons age 18 and older who *will increase* their total income (from all sources) as of the end of the operating year or program exit	FY2018 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 and older who *will increase* their total income (from all sources) as of the end of the operating year or program exit	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 and older who will maintain or increase their total income (from all sources) as of the end of the operating year or program exit	FY2018 Local App	≥80%	4
		70% to 79.99%	2
		≤69.99%	0
Earned Income	**Source**	*Maximum Points:*	*2*
RRH: % of persons age 18 through 61 who will *increase* their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2018 Local App	≥70%	2
		62% to 69.99%	1
		≤61.99%	0
RRH operated by victim service providers: Optional narrative for % of persons age 18 through 61 who will *increase* their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2018 Local App	Points Earned Back (up to 80% of Points Lost)	
PSH: % of persons age 18 through 61 who will maintain or increase their earned income (i.e., employment income) as of the end of the operating year or program exit	FY2018 Local App	≥20%	2
		12% to 19.99%	1
		≤11.99%	0
DATA			

Timeliness	Source	Maximum Points:	3
Agency-Level (for all Agency projects in HMIS): average # of days between enrollment and record entry	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5
Agency-Level (for all Agency projects in HMIS): average # of days between exit and record exit	7/1/16-12/31/17 HMIS	≤5	1.5
		6 to 10	1
		11-15	0.5

Responsiveness & Accuracy	Source	Maximum Points:	4
Agency met response deadlines associated with HIC, PIT and APR reporting	7/1/16-12/31/17 HMIS		2
Agency data entry is accurate and does not require corrections			2

PROJECT EFFECTIVENESS

Low-Barrier and Housing First	Source	Maximum Points:	10
The project follows a Low-Barrier approach, meaning the project does not screen out participants based on any of the following criteria: - Having too little or no income - Active or history of substance abuse - Having a criminal record with exceptions for state-mandated restrictions - Having an eviction record - History of domestic violence (e.g., lack of protective order, period of separation from abuser, or law enforcement involvement)	FY2018 Local App		5
The project follows a Housing First approach, meaning the project does not terminate participants from the program for any of the following reasons: - Failure to participate in supportive services - Failure to make progress on a service plan - Loss of income or failure to improve income - Being a victim of domestic violence - Any other activity not covered in a lease agreement	FY2018 Local App		5

Cost Effectiveness	Source	Maximum Points:	2
Project is cost-effective, including operations and supportive services, with such costs not deviating substantially from the norm in our CoC for the program type and population served.	FY2018 Local App		2

Project Type	Source	Maximum Points:	2
Project type results in rapid placement into permanent housing.	FY2018 Local App	PSH, RRH	2
		TH	0

Budget	Source	Maximum Points:	2
% Supportive Services Costs Requested in **FY2018**	FY2018 Local App	≤20%	2
		21% to 35%	1
		≥36%	0

OTHER

Mainstream Services	Source	Maximum Points:	6
Project will provide transportation assistance to clients to attend mainstream benefit appointments, employment training, or jobs	FY2018 Local App		2
Project will assist participants in completing the Washington Connection online application for accessing mainstream benefits	FY2018 Local App		2
Project will follow-up with participants at least annually to ensure mainstream benefits are received and renewed	FY2018 Local App		2

Specific Population Focus	Source	Maximum Points:	5
Project will have special capacity (in its facilities, program designs, tools,	FY2018 Local	Yes	5

outreach or methodologies) to serve one (1) or more of the following subpopulations: - **Chronically homeless individuals and/or families**, - **Veterans**, - **Families with children**, - **Youth (under age 25)**, and/or - **Victims of domestic violence**.	App	No	0

PROJECTED MILESTONES			
Capital Projects	**Source**	*Maximum Points:*	**6**
Completion of Acquisition/Rehabilitation/New Construction: Months from grant execution to complete acquisition/rehabilitation/new construction	FY2018 Local App	≤12	2
		13-18	1
		≥19	0
First Participant Housed: Days from completion of acquisition/rehabilitation/new construction to house first participant	FY2018 Local App	≤30	2
		31-60	1
		≥61	0
Facility Near 100% Occupied: Days from completion of acquisition/rehabilitation/new construction for facility to be near 100% occupied	FY2018 Local App	<90	2
		91 to 120	1
		≥121	0
Non-Capital Projects	**Source**		**6**
First Participant Housed: Days from grant execution to house first participant	FY2018 Local App	≤30	4
		31-60	2
		≥61	0
Project at Capacity: Days from grant execution for project to be at capacity	FY2018 Local App	<90	2
		91 to 120	1
		≥121	0

AGENCY CAPACITY & EXPERIENCE			
Federal Funds	**Source**	*Maximum Points:*	**2**
Currently operating ≥1 other federally funded projects	FY2018 Local App		2
Financial Management Capacity	**Source**	*Maximum Points:*	**2**
Agency has capacity to submit monthly cost reimbursement invoices and to meet program expenses in advance of reimbursement	FY2018 Local App		2
Homeless Documentation	**Source**	*Maximum Points:*	**4**
Agency's years of experience with documenting homelessness according to HUD's Defining "Homeless" Rule	FY2018 Local App	≥3	2
		1 to 2	1
		<1	0
Currently operating ≥1 project serving homeless households	FY2018 Local App		2
PSH Chronic Homeless Documentation	**Source**	*Maximum Points:*	**4**
Agency's years of experience with documenting chronic homelessness according to the CoC interim rule, 24 CFR § 578.3* *In accordance with the applicable definition in effect at the time	FY2018 Local App	≥2	2
		1	1
		<1	0
Currently operating ≥1 project serving chronically homeless households	FY2017 Local		2
RRH: Agency Experience Operating RRH	**Source**	*Maximum Points:*	**4**
Agency's years of experience with operating a RRH project	FY2018 Local App	≥2	2
		1	1
		<1	0
Currently operating ≥1 rapid rehousing project	FY2018 Local App		2
Low-Barrier and Housing First Experience	**Source**	*Maximum Points:*	**4**
Agency has experience successfully implementing ≥1 project using a low-barrier approach	FY2018 Local App		2

Agency has experience successfully implementing ≥1 project using a housing first approach	FY2018 Local App		2
Mainstream Services	**Source**	*Maximum Points:*	**2**
Agency has experience connecting participants to mainstream service systems	FY2018 Local App		2
Culturally Competent Services	**Source**	*Maximum Points:*	**4**
Agency conducts/provides cultural competency training for all staff at least every three (3) years	FY2018 Local App		1
Agency evaluates and modifies the way in which its services are accessible (language, location, delivery style) to populations whose modes of engagement are different than the majority population	FY2018 Local App		1
Agency identifies specific culturally-based needs of populations and modifies the services delivered in order to meet those needs, including acquiring and institutionalizing cultural knowledge	FY2018 Local App		1
Agency periodically conducts a self-assessment and reviews its cultural competency, including obtaining input from client and non-client culturally diverse populations and key stakeholders	FY2018 Local App		1
Community Involvement	**Source**	*Maximum Points:*	**4**
Agency participation in local committees/consortiums	FY2018 Local App	≥5	2
		2 to 4	1
		≤1	0
Agency Lead Role in ≥1 local committee/consortium	FY2018 Local App		2

Projected Project Performance Points:	*10*
Data Points:	*7*
Project Effectiveness Points:	*16*
Other Points:	*11*
Projected Milestones Points:	*6*
Agency Capacity & Experience Points:	*26*
New Project Points:	*76*